

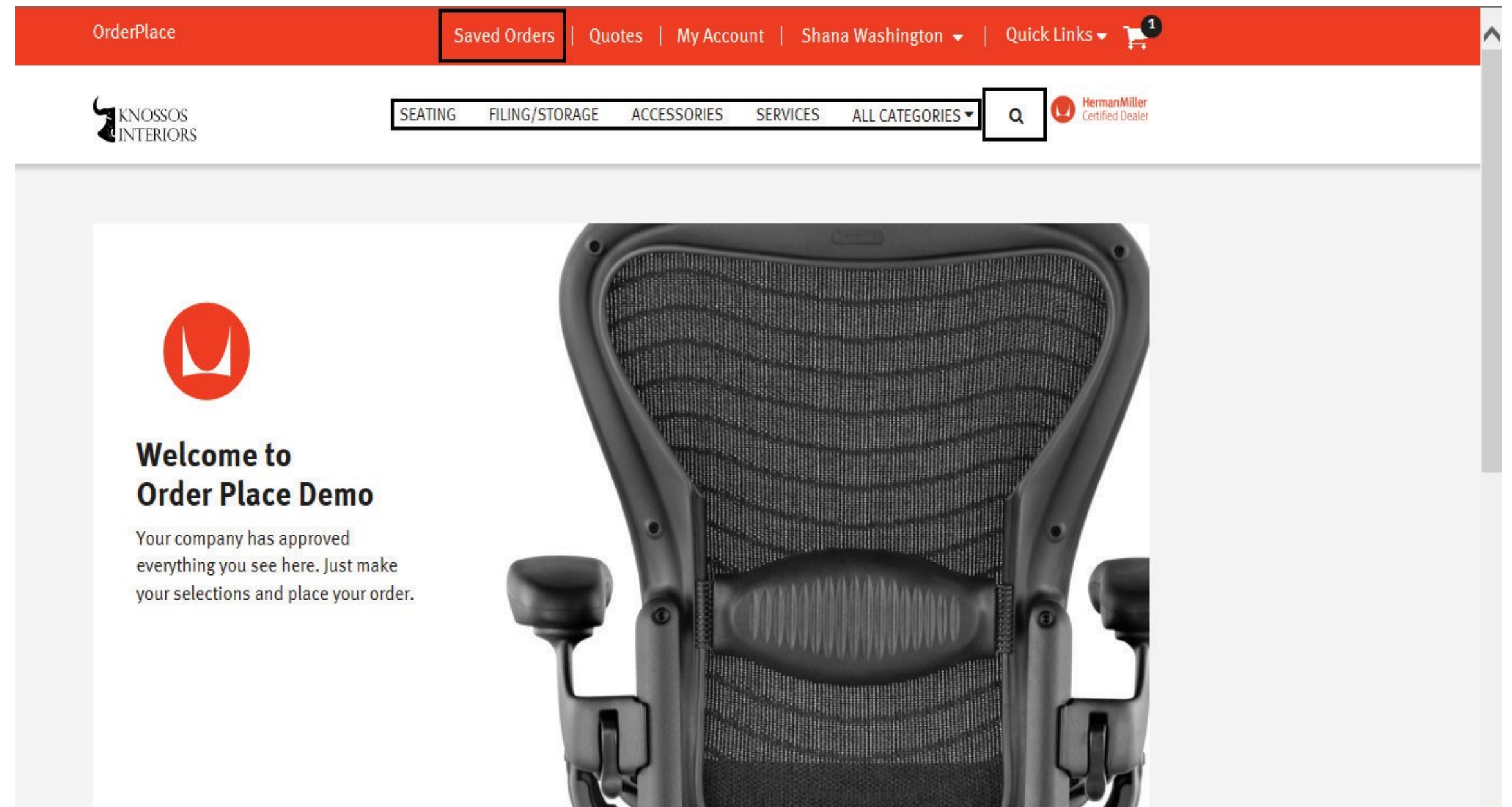


# Introducing OrderPlace

A seamless, secure online buying  
experience

# New Save, Search, and Product Features

- Saved orders and account information are a click away
- Select a product category
- Search features and helpful links make finding information easy



# New Sorting and Filtering Features

- Sorting organizes products by preference (sort order and number of items per page)
- Buyers can select pre-approved product lines

The screenshot shows the OrderPlace website interface for 'Work Chairs'. At the top, there is a navigation bar with 'OrderPlace', 'Saved Orders', 'Quotes', 'My Account', 'Shana Washington', and 'Quick Links'. Below this is the 'PIVOT' logo and a secondary navigation bar with 'SEATING', 'FILING / STORAGE', 'SERVICES', and 'ALL CATEGORIES'. The main content area features a breadcrumb trail 'Home | Seating | Work Chairs' and a 'Work Chairs' title. On the left, there are filter sections for 'Filter by PRICE' (showing 'More than \$500 (1)' and a price range input) and 'BRAND' (showing 'Herman Miller (6)'). To the right of the filters is a 'Sort By: Items Page:' section with a dropdown menu set to '12'. Further right, it indicates 'Products: 1 - 6 of 6'. The main product grid displays six chairs: 'Aeron Chair', 'Embody Chair', 'Caper Stacking Chair', 'Setu Chair', 'Celle Chair', and 'Equa 2 Chair'. Each product card includes an image, the product name, and pricing information (e.g., 'Pricing based on options' or '\$672.57').

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Environmental Policy  
Ergonomic Information  
Help

**Dealer Information**

About Pivot  
Contact Pivot  
Pivot Terms and Conditions

**Explore**

Site Map  
Advanced Search


# New Product Configurator




- The Product Configurator enables buyers to view configured product images
- Select pre-specified options
- Add quantity
- Review contract pricing

The screenshot displays the OrderPlace website's product configurator for the Embody Chair. The top navigation bar includes 'OrderPlace', 'Saved Orders', 'Quotes', 'My Account', 'Shana Washington', and 'Quick Links'. The main navigation menu lists 'SEATING', 'FILING/STORAGE', 'ACCESSORIES', 'SERVICES', and 'ALL CATEGORIES'. The product title 'Embodly Chair' is prominently displayed, accompanied by a descriptive paragraph about its 'Pixelated Support' technology. Below the title are three tabs: 'Configure', 'Product Information', and 'Help'. The 'Configure' tab is active, showing a 3D image of the chair with 'Front | Back' view options. To the right of the image are configuration options for 'Height Range' (Extended-Height Range selected, Standard-Height Range available for a \$47.00 discount), 'Base Finish' (Graphite Base Finish selected), and 'Casters' (2.5-inch Standard Carpet Casters selected, 2.5-inch Standard Casters for Hard Floors or Carpet available for a \$40.00 add-on). A 'Fabric' section at the bottom shows 'Balance Carbon Seat and Back Fabric' with four color swatches. On the right side of the configurator, a red-bordered box highlights the 'PRICE AS CONFIGURED' of '\$1814.00', a quantity input field set to '1', and an 'Add to Cart' button. A 'Summary' section lists the selected options: Extended-Height Range, Fully Adjustable Arms, Graphite Base Finish, Graphite Frame Finish, 2.5-inch Standard Carpet Casters, and Balance Carbon Seat and Back Fabric.

# Shopping Cart


- Buyers can review product(s) in the Shopping Cart
- Changes can be made
- After reviewing, the buyer click Proceed to Check Out or return to eProcurement system
- New features “Save Order for Later”
- New feature “Delete Order”

OrderPlace Saved Orders | Quotes | My Account | Shana Washington ▾ | Quick Links ▾ 

 SEATING | FILING/STORAGE | ACCESSORIES | SERVICES | ALL CATEGORIES ▾  

## Shopping Cart

[Save Order for Later](#)

Product	QTY	Each	Total
 <p><b>Embody Chair</b> SKU:CN122AWAAG1G1C73013</p> <p>Configuration</p> <ul style="list-style-type: none"> <li>• Standard-Height Range</li> <li>• Fully Adjustable Arms</li> <li>• Graphite Base Finish</li> <li>• Graphite Frame Finish</li> <li>• 2.5-inch Standard Casters for Hard Floors or Carpet</li> <li>• Rhythm Mink Seat and Back Fabric</li> </ul> <p><a href="#">Change Attributes</a> Contract:Knossos Contract <a href="#">✕ Remove</a></p>	<input type="text" value="1"/> <a href="#">Update</a>	\$1,565.00	\$1,565.00

Order Subtotal: **\$1,565.00**  
Order Total: **\$1,565.00**

[Delete Order](#) [Proceed to Checkout](#)

# Confirmation Email

- Buyer receives a confirmation email with details of the order
- Order goes through requisition and approval process in eProcurement System
- Electronic PO is sent to dealer and HMI for processing
- Buyers can Continue Shopping

OrderPlace | Saved Orders | Quotes | My Account | Shana Washington | Quick Links

**KNOSSOS INTERIORS** | SEATING | FILING/STORAGE | ACCESSORIES | SERVICES | ALL CATEGORIES |

**Thank you for your order!** [Continue Shopping](#)

You will receive a confirmation by e-mail to verify your order.  
**Order number:** 80006  
**Order date:** January 22, 2018

### Order Summary

**Shipping Addresses:**  
 shana\_knossos@hermanmiller.com  
 Shana Washington  
 8500  
 Holland Michigan  
 United States 49424  
 shana\_washington@hermanmiller.com

PRODUCT	QTY	Each	Total
<b>Embody Chair</b> SKU: CN122AWAAG1G1C73013 Configuration <ul style="list-style-type: none"> <li>• Standard-Height Range</li> <li>• Fully Adjustable Arms</li> <li>• Graphite Base Finish</li> </ul>	1	\$1,565.00	\$1,565.00

# Quoting Tools

- Buyers can review and approve quotes on-line
- View the status of quotes
- Attach pertinent documents to quotes
- Enhanced quoting capabilities

OrderPlace | Saved Orders | **Quotes** | My Account | Shana Washington | Quick Links

KNOSSOS INTERIORS | SEATING | FILING/STORAGE | ACCESSORIES | SERVICES | ALL CATEGORIES |

Home | My Account | Quotes

**My Account +**

SETTINGS

Business Information

Address Book

**ORDERS**

Saved Orders

Order History

Update Order Status

**QUOTES**

See All Quotes

Upload Quote

**Quotes**

Your quotes are listed below.

Search options

Dealer Quote Number

Quote Number 2356

**Search** **Clear Results**

Show Status

View pending

Dealer Quote Number and Name	Create Date	Expire Date	Customer	Status	Grand Total
TEST <a href="#">View this quote</a>	1/12/18	1/31/18	Sultana, Shama	Pending Customer Approval	\$144,647.42
Q1234 <a href="#">View this quote</a>	10/30/17	3/15/18	Anglin, Shana	Pending Customer Approval	\$22,957.92

# Order Status

- Dealers can select the appropriate status of an order, add a note, and send an email notification to customer
- Customers and Dealers can communicate online
- All communications can be archived as a reference

OrderPlace | Saved Orders | Quotes | My Account | Shana Washington | Quick Links |

SEATING | FILING/STORAGE | ACCESSORIES | SERVICES | ALL CATEGORIES |

Home | My Account | Update Orders

**My Account** + **Update Order Status**

SETTINGS

Business Information

Address Book

**ORDERS**

Saved Orders

Order History

Update Order Status

**QUOTES**

See All Quotes

Upload Quote

Order Name: None  
Order Number: 37001  
Order Date: September 26, 2016

Status: \*  
Acknowledged

Delivery Date:  
1/31/2018

Save  Send Email [View/Edit Invoice](#)

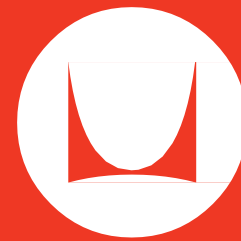
Add a Note:  
Chair will be delivered June 1, 2018

Change Notification:

Order Number: 37001  
Order Date: September 26, 2016

Shipping Information





We're here to help make your job easier. For more information on OrderPlace, please contact us at [orderplace@hermanmiller.com](mailto:orderplace@hermanmiller.com) or call 877 772 5555.